



Regional Sales Manager - EWI/RENDER

Area: LONDON

The role of the Technical Sales Representative of EWI Systems will involve:

- Selling a manufactured range of external wall insulation products/ systems
- Securing social housing projects via local authorities and housing associations
- Generating new business via architects through to main and sub-contractors
- Develop visit plans, forecasts, sales strategies and tactics

The ideal candidate will have:

- Proven track record of selling to Local Authorities, Housing Associations and architects with current contacts.
- Experience in securing sales for social housing projects
- Ideally experience of sales for both refurbishment and new build projects
- Technical understanding of thermal building properties
- An organised, meticulous, collaborative and customer-focused approach.
- A valid CSCS card, and a full driving licence.
- We are seeking an energetic, tenacious and enthusiastic sales professional who thrives on developing new business opportunities whilst ensuring existing customer relationships are maintained.
- Our new Technical Sales Representative must have strong experience of working in a Construction Sales role, with evidenced records of success.

PACKAGE: Competitive basic salary, plus commission, car allowance, phone, laptop, 25 days holiday + bank holidays.

Important

This role will involve working away at different sites across the UK depending on business requirements, please only apply if you are able to meet this requirement.

For further information or to discuss your career options contact Justyna on justyna.szymanska@soltherm.co.uk